

**WILMINGTON UNIVERSITY
COLLEGE OF BUSINESS
BASIC COURSE INFORMATION**

COURSE TITLE: FIN 412

COURSE NUMBER: Financial Institution Management

PREREQUISITE(S): FIN 305

COURSE DESCRIPTION:

This advanced course covers the major decision-making considerations in the management of financial institutions. Emphasis is on recent developments in the financial services industry, balance sheet management, value production in financial services, and the regulation of financial institutions.

MAJOR INSTRUCTIONAL GOALS:

GOAL A:

Understand the types of financial markets that facilitate the flow of funds.

Learning Objectives: The student will:

- A-1 Classify the various economic forces impacting financial service providers.
- A-2 Illustrate the dynamics of value production in credit services.
- A-3 Categorize the various types of securities traded within financial markets.

