

## IPM 6060

Describe some of the basic concepts of “be authentic” and how to lead with vision

- A-1. Describe the five logical levels that help understand where there is incongruence in work and life, and how to better create alignment.
- A-2. Identify what they can do to strengthen their self-esteem
- A-3. Define the importance and purpose of leading with vision
- A-4. Develop a vision statement and describe how to remove doubt

Formulate the improvement and innovation activities

- B-1. Describe the importance and purpose of project improvement
- B-2. Identify and describe the basic components of innovation activities
- B-3. Apply various tools and techniques associated with the development of project improvement and innovation processes

Identify and describe how to empower a team

- C-1. Discuss the importance and purpose of empowering the team
- C-2. Identify the six different leadership styles that are relevant when leading a team: visionary, coaching, democratic, affiliative, directive and pace setting.
- C-3. Describe the coaching style can be used to encourage responsibility and empower team members
- C-4. Highlight the importance of psychological safety to high performing teams

Describe how to build trust with stakeholders

- D-1. Discuss the importance and purpose of how to build trust, communicate with and deliver difficult messages to stakeholders without breaking the connection
- D-2. Identify the four levels of communication that should be realized in most conversations: *content, procedure, interactions and emotions*.
- D-3. Describe how to deepen relationships and gain commitment from the project’s stakeholders

Apply powerful communication techniques and explain how to work with intent

- E-1. Use the techniques collaboratively and include new information about collaborative planning, collaborative risk management and team definition techniques.

